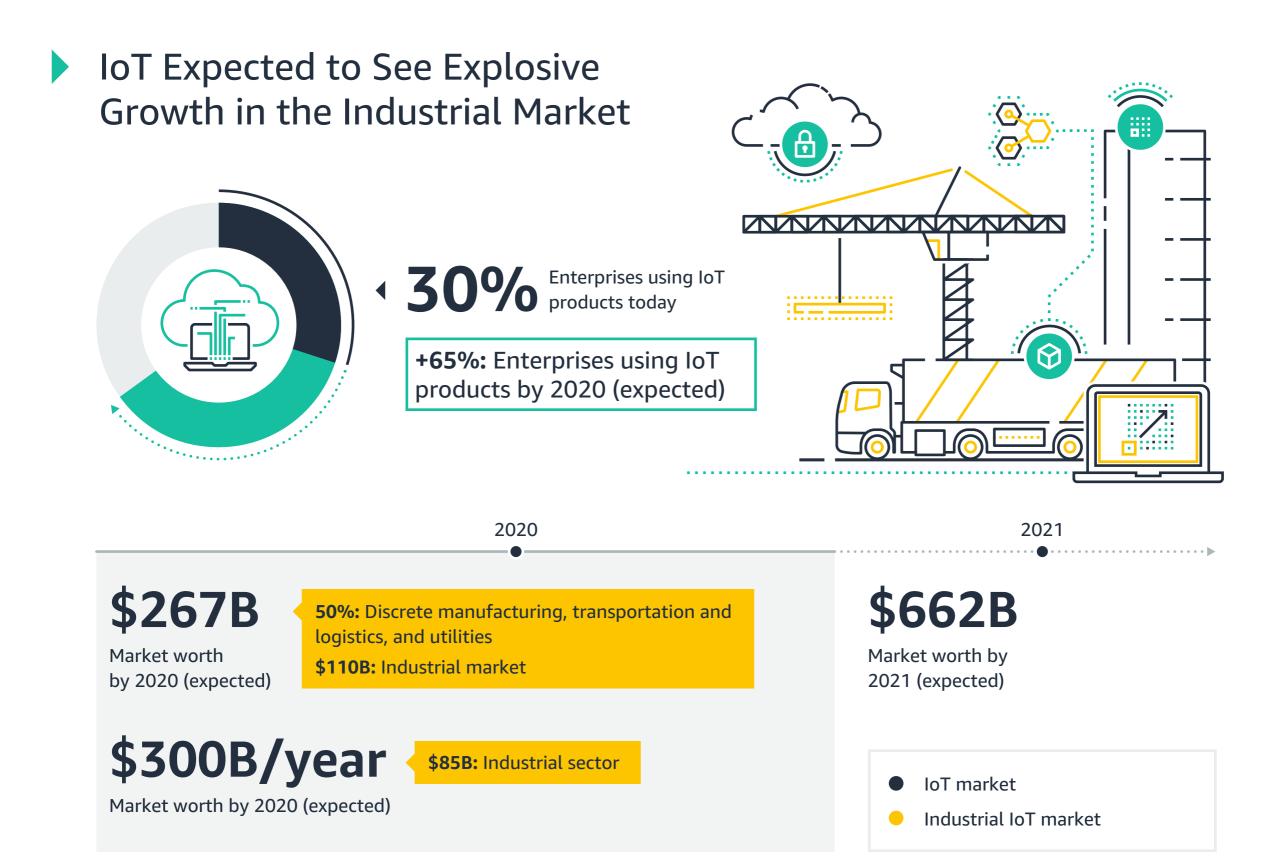
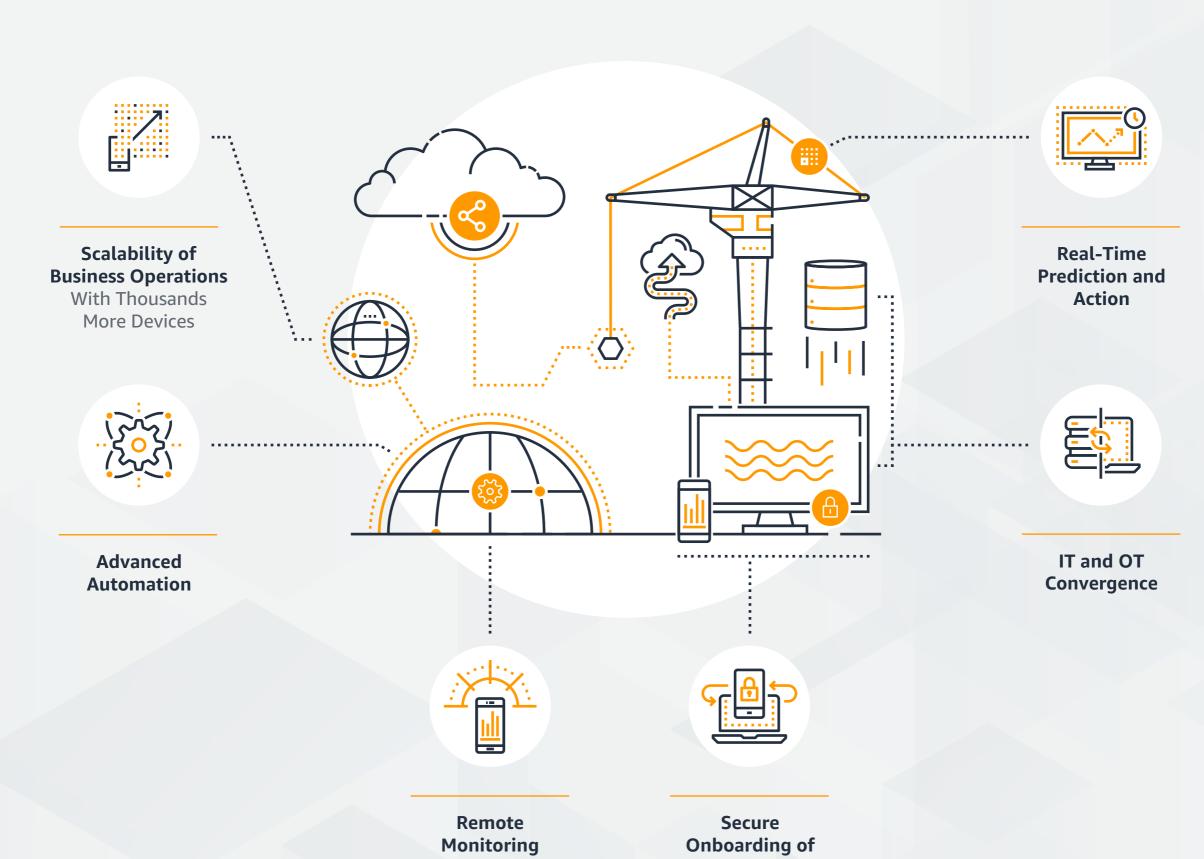
Industrial IoT and Amazon Web Services



Industrial IoT brings machines, cloud computing, analytics, and people together to improve productivity and efficiency.



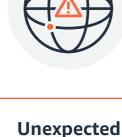
Opportunities with **Industrial IoT**



Digital Challenges Facing Industrial Businesses







Downtime



and Brownfield

Connections with

Legacy Equipment

Both Greenfield



Operational and

Cloud Technology

Integration

Device Fleets



During Transition

to the Cloud

Cloud

Storage & Compute & Learn

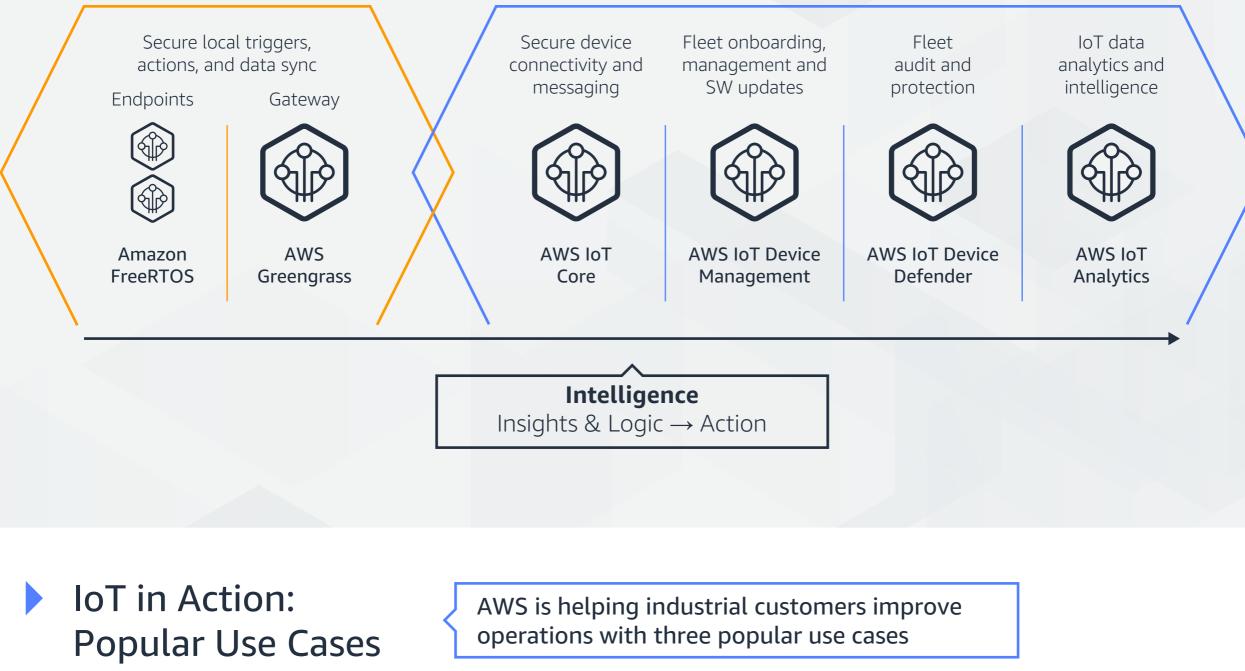


every thing, so you can reason on top of that data and you can truly solve your business problems. AWS IoT enables you to easily and securely connect and manage millions of devices. You can gather data from, run sophisticated

With AWS IoT, industrial companies can understand the state of

analytics on, and take actions in real-time on your diverse fleet of IoT devices from edge to the cloud. **AWS IoT Services Suite**

Things Sense & Act



Predictive

Quality

quality issues related to factory output rather than equipment performance "With AWS, we got our product to

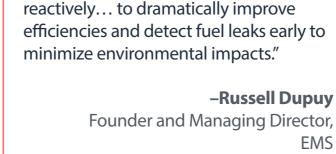
Quickly identify product



market in six months instead of once a

year, and we can now confidently release

operations are impacted



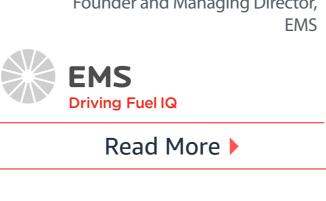
Driving Fuel IQ Read More

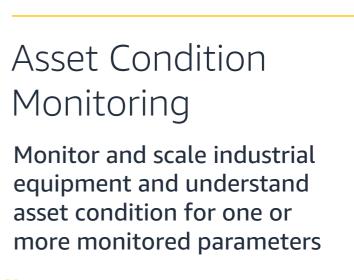
Predictive Maintenance Understand current

"With our AWS IoT-enabled Fuelsuite solution, customers manage their petrol stations proactively rather than reactively... to dramatically improve efficiencies and detect fuel leaks early to

equipment health and

predict failure before





-Richard Freedman Managing Director, Centratech Systems **CentraTechSystems** Read More >

"Working with AWS has changed our

business. It shines a light on new

technology and ways of working."

Sources: Gartner, "Leading the IoT," 2017

- IoT: It's All About the Business Processes," Jan. 5, 2017

Boston Consulting Group, "Winning in

 Morgan Stanley, "The Internet of Things and the New Industrial

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- for the Industrial IoT," Sep. 28, 2017 Gartner, Press Release, Feb. 7, 2017

Bain, "Choosing the Right Platform

Amazon Web Services can transform your business and help your organization rise to its digital future.